#### **BEFORE**

### THE PUBLIC SERVICE COMMISSION OF

#### SOUTH CAROLINA

DOCKET NO. 1999-082-C - ORDER NO. 1999-592

AUGUST 23, 1999

IN RE: Application of GTC Telecom for a Certificate of Public Convenience and Necessity to Operate as a Reseller of Interexchange Operate as a Reseller of Interexchange Operate of South Carolina.

This matter comes before the Public Service Commission of South Carolina (the "Commission") by way of the Application of GTC Telecom ("GTC" or the "Company") requesting a Certificate of Public Convenience and Necessity authorizing it to provide intrastate resold telecommunications services between and among locations within the State of South Carolina as a non-facilities based interexchange telecommunications service provider. The Company's Application was filed pursuant to S.C. Code Ann. §58-9-280 (Supp. 1998) and the Regulations of the Public Service Commission of South Carolina.

The Commission's Executive Director instructed GTC to publish, one time, a prepared Notice of Filing in newspapers of general circulation in the affected areas. The purpose of the Notice of Filing was to inform interested parties of GTC's Application and of the manner and time in which to file the appropriate pleadings for participation in the proceeding. GTC complied with this instruction and provided the Commission with

proof of publication of the Notice of Filing. No Petitions to Intervene were received concerning GTC's Application.

A hearing was commenced on July 8, 1999, at 11:00 a.m., in the Commission's Hearing Room. The Honorable Philip T. Bradley, Chairman, presided. GTC was not represented by counsel. Jocelyn D. Green, Staff Counsel, represented the Commission Staff.

Eric Clemons, Chief Operating Officer of GTC, appeared and adopted the prefiled testimony of Jerry DeCiccio, Chief Financial Officer of the Company. The record reveals that GTC is a Nevada corporation which has authority from the South Carolina Secretary of State to transact business in South Carolina. According to Mr. Clemons, GTC proposes to offer long distance services using resold transmission services in South Carolina as a reseller. Mr. Clemons explained the Company's request for authority to provide interexchange telecommunications services in South Carolina as a reseller. The record reveals the Company's services, operations and marketing procedures.

Mr. Clemons also explained that GTC possesses the technical, financial, and managerial abilities to provide its services in South Carolina. Mr. Clemons testified further that GTC has received certification to provide telecommunications services in forty-four states. The Company is currently providing its telecommunications services in good standing in ten of the forty-four states. Furthermore, the Company will market its services through media campaigns, sales agents, and telemarketing. GTC's customer service department will be available twenty-four hours a day, seven days a week. In

addition, the customer billing will be accomplished by a customer credit card or through local exchange carrier billing.

MCI/WorldCom will be the Company's underlying carrier. The record reveals GTC seeks to offer interLATA and, to the extent authorized by the Commission, intraLATA direct-dialed services including (1+) service, flat rate service, 800 inbound service, and travel cards and prepaid calling cards. The Company has never been denied authority where it has applied for authority nor has the Company's authority been revoked in a state where it has been granted authority. Finally, Mr. Clemons testified Mr. Jerry Deciccio will serve as the Company's regulatory contact person.

After full consideration of the applicable law, the Company's Application, and the evidence presented at the hearing, the Commission hereby issues its findings of fact and conclusions of law:

#### FINDINGS OF FACT

- 1. GTC is organized as a corporation under the laws of the State of Nevada and is authorized to do business as a foreign corporation in the State of South Carolina by the Secretary of State.
- 2. GTC operates as a non-facilities based reseller of interexchange services and wishes to provide its services in South Carolina.
- 3. GTC has the experience, capability, and financial resources to provide the services as described in its Application.

#### **CONCLUSIONS OF LAW**

- 1. Based on the above findings of fact, the Commission determines that a
  Certificate of Public Convenience and Necessity should be granted to GTC to provide
  intrastate interLATA service and to originate and terminate toll traffic within the same
  LATA, as set forth herein, through the resale of intrastate Wide Area
  Telecommunications Services (WATS), Message Telecommunications Service (MTS), or
  any other services authorized for resale by tariffs of carriers approved by the
  Commission.
- 2. The Commission adopts a rate design for GTC for its services which includes only maximum rate levels for each tariff charge. A rate structure incorporating maximum rate levels with the flexibility for adjustment below the maximum rate levels has been previously adopted by the Commission. In Re: Application of GTE Sprint Communications Corporation, etc., Order No. 84-622, issued in Docket No. 84-10-C (August 2, 1984).
- 3. GTC shall not adjust its rates below the approved maximum level without notice to the Commission and to the public. With regard to adjustments to rates, GTC shall file its proposed rate changes, publish its notice of such changes, and file affidavits of publication with the Commission two weeks prior to the effective date of the changes. However, the public notice requirement is waived, and therefore not required, for reductions below the maximum cap in instances which do not affect the general body of subscribers or do not constitute a general rate reduction. In Re: Application of GTE Sprint Communications, etc., Order No. 93-638, issued in Docket No. 84-10-C (July 16,

- 1993). Any proposed increase in the maximum rate level reflected in the tariff which would be applicable to the general body of the Company's subscribers shall constitute a general ratemaking proceeding and will be treated in accordance with the notice and hearing provisions of S.C. Code Ann. §58-9-540 (Supp. 1998).
- 4. GTC is subject to access charges pursuant to Commission Order No. 86-584, in which the Commission determined that for access purposes resellers should be treated similarly to facilities-based interexchange carriers.
- 5. With regard to the Company's resale of service, an end-user should be able to access another interexchange carrier or operator service provider if the end-user so desires.
- 6. GTC shall resell the services of only those interexchange carriers or LECs authorized to do business in South Carolina by this Commission. If GTC changes underlying carriers, it shall notify the Commission in writing.
- 7. With regard to the origination and termination of toll calls within the same LATA, GTC shall comply with the terms of Order No. 93-462, Order Approving Stipulation and Agreement, in Docket Nos. 92-182-C, 92-183-C, and 92-200-C (June 3, 1993).
- 8. GTC shall file surveillance reports on a calendar or fiscal year basis with the Commission as required by Order No. 88-178 in Docket No. 87-483-C. The proper form for these reports is indicated on Attachment A.
- 9. As a condition of offering debit card services, the Commission requires the Company to post with the Commission a bond in the form of a Certificate of Deposit

worth \$5,000 drawn in the name of the Public Service Commission of South Carolina or a surety bond in the amount of \$5,000 which is payable to the Commission. The Certificate of Deposit shall be drawn on federal or state chartered banks or savings and loan associations which maintain an office in this state and whose accounts are insured by either the FDIC or the Federal Savings and Loan Insurance Corporation. A surety bond shall be issued by a duly licensed bonding or insurance company authorized to do business in South Carolina. This condition may be reviewed in one year.

- 10. If the Company sells its debit cards to retail establishments for resale of the debit cards, and the retailer of the debit cards deviates from the suggested retail price as filed in the tariff, or as approved by the Commission in a special promotion, then the Company will withdraw its cards from that retail outlet. The Commission strongly suggests that the Company enter into written agreements with its South Carolina retail outlets regarding this policy of abiding by suggested retail pricing prior to the outlet marketing the card.
- 11. If it has not already done so by the date of issuance of this Order, GTC shall file its revised long distance tariff and an accompanying price list within thirty (30) days of receipt of this Order. The revised tariff shall be consistent with the findings of this Order and shall be consistent with the Commission's Rules and Regulations.
- 12. The Company shall, in compliance with Commission regulations, designate and maintain an authorized utility representative who is prepared to discuss, on a regulatory level, customer relations (complaint) matters, engineering operations, tests and repairs. In addition, the Company shall provide to the Commission in writing the

name of the authorized representative to be contacted in connection with general management duties as well as emergencies which occur during non-office hours. GTC shall file the names, addresses, and telephone numbers of these representatives with the Commission within thirty (30) days of receipt of this Order. Attachment B shall be utilized for the provision of this information to the Commission. Further, the Company shall promptly notify the Commission in writing if the representatives are replaced.

- 13. The Company is directed to comply with all Rules and Regulations of the Commission, unless a regulation is specifically waived by the Commission.
- 14. This Order shall remain in full force and effect until further Order of the Commission.

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BY ORDER OF THE COMMISSION:

Chairma

Executive Director

(SEAL)

ATTEST:

| DOCKET NO. 1999-082- | C - ORDER NO. 1999-592 |
|----------------------|------------------------|
| AUGUST 23, 1999      |                        |
| ATTACHMENT A         |                        |

# ANNUAL INFORMATION ON SOUTH CAROLINA OPERATIONS FOR INTEREXCHANGE COMPANIES AND AOS'S

| COM  | PANY NAME   |   |
|------|---|---|
|      |   | FEI NO.   |
| ADDI | RESS  |   |
| CITY | , STATE, ZIP CODE   | PHONE NUMBER  |
| (1)  | SOUTH CAROLINA OPERATING<br>DECEMBER 31 OR FISCAL YEA                           | G REVENUES FOR THE 12 MONTHS ENDING  R ENDING   |
| (2)  | SOUTH CAROLINA OPERATING DECEMBER 31 OR FISCAL YEAR                             | G EXPENSES FOR THE 12 MONTHS ENDING AR ENDING   |
| (3)  | RATE BASE INVESTMENT IN S<br>12 MONTHS ENDING DECEMB                            | OUTH CAROLINA OPERATIONS* FOR<br>ER 31 OR FISCAL YEAR ENDING  |
| *    | MATERIALS AND SUPPLIES, C   | S PLANT, ACCUMULATED DEPRECIATION, ASH WORKING CAPITAL, CONSTRUCTION WORK IN DEFERRED INCOME TAX, CONTRIBUTIONS IN AID OF MER DEPOSITS. |
| (4)  | PARENT'S CAPITAL STRUCTU  | RE* AT DECEMBER 31 OR FISCAL YEAR ENDING  |
| *    | THIS WOULD INCLUDE ALL L<br>PAYABLE), PREFERRED STOC                            | ONG TERM DEBT (NOT THE CURRENT PORTION<br>K AND COMMON EQUITY.  |
| (5)  | PARENT'S EMBEDDED COST I<br>EMBEDDED COST PERCENTA<br>DECEMBER 31 OR FISCAL YEA | PERCENTAGE (%) FOR LONG TERM DEBT AND GE (%) FOR PREFERRED STOCK AT YEAR ENDING AR ENDING   |
| (6)  | OF EXPENSES ALLOCATED TO  | ATION METHOD USED TO DETERMINE THE AMOUNT<br>O SOUTH CAROLINA OPERATIONS AS WELL AS<br>F COMPANY'S RATE BASE INVESTMENT (SEE #3         |
| SIGN | NATURE  |   |
| NAM  | ME (PLEASE TYPE OF PRINT)   |   |
| TITI | F   |   |

## INFORMATION OF THE AUTHORIZED UTILITY REPRESENTATIVES FOR INTEREXCHANGE, LOCAL AND AOS COMPANIES

PURSUANT TO SOUTH CAROLINA PUBLIC SERVICE COMMISSION REGULATION 103-612.2.4(b), each utility shall file and maintain with the Commission the name, title, address, and telephone number of the persons who should be contacted in connection with Customer Relations/Complaints.

| Company Name/DBA Nar      | ne                       |          |       |   |
|---------------------------|--------------------------|----------|-------|---|
|                           |                          |          |       |   |
| Business Address          |                          |          |       |   |
| City, State, Zip Code     |                          |          |       |   |
| City, State, Zip Code     |                          |          |       |   |
| Authorized Utility Repres | entative (Please Print o | or Type) |       |   |
|                           | · ·                      | ,        |       |   |
| Telephone Number          | Fax Number               |          | 1,444 |   |
|                           |                          |          |       |   |
| E-Mail Address            |                          |          |       |   |
| This form was completed   | by Signature             |          |       | W |
|                           |                          |          |       |   |

If you have any questions, contact the Consumer Services Department at 803-896-5230